



**NAGARJUNA COLLEGE OF ENGINEERING AND TECHNOLOGY**  
NBA Accredited \*NAAC Accredited with "A" grade  
(An ISO 9001 – 2008 Certified Institution)  
Affiliated to Visvesvaraya Technological University (VTU)  
Recognized by Govt. of Karnataka & Approved by A.I.C.T.E. New Delhi  
**DEPARTMENT OF CSE (AIML)**



Report on

## Webinar on Sales force

### About the event

1. Name of the event coordinator's : Prof. Vijayakala
2. Date of the event: : 06-07-2023
3. Time : 10:00 AM
4. Venue : NCET Main block Seminar Hall
5. Number of Students participated : 34

### Brochure/ Poster:

The poster features the Nagarjuna College of Engineering & Technology logo at the top. Below it, the text reads: "Department of AIML Organises a Webinar on Sales Force". The resource person is identified as "Mr. Anand Ramakrishna, Consulting Leader, Mentor & Guide", accompanied by a circular portrait of him. The event details are listed at the bottom: "6th July, 2023" (with a calendar icon), "9:30 AM to 10:30 AM" (with a clock icon), and "Venue: Main Block, Seminar Hall NCET".

### Objective of the event:

- To create awareness on the importance and job opportunities in sales force

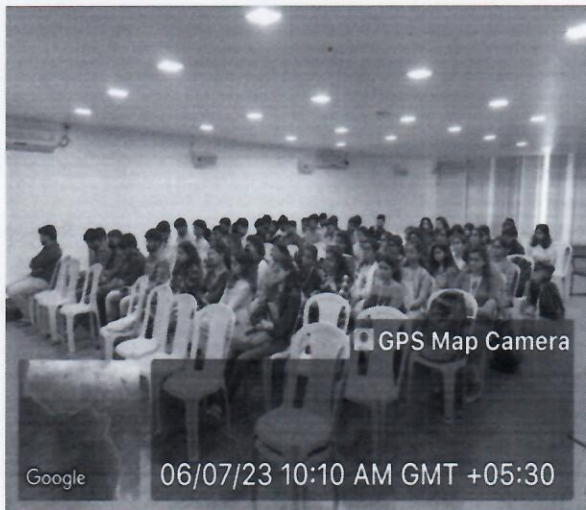
## Event Report

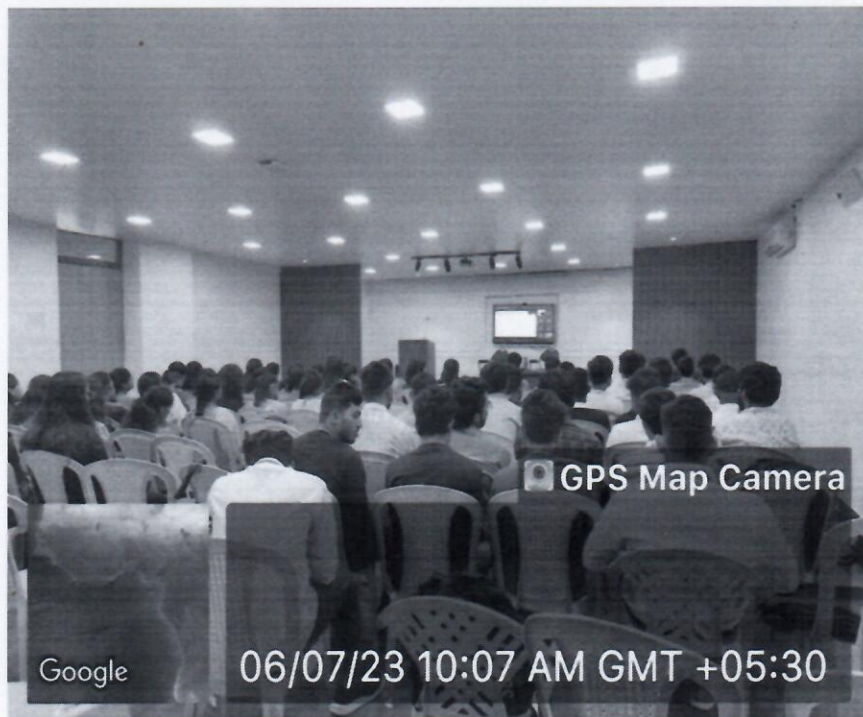
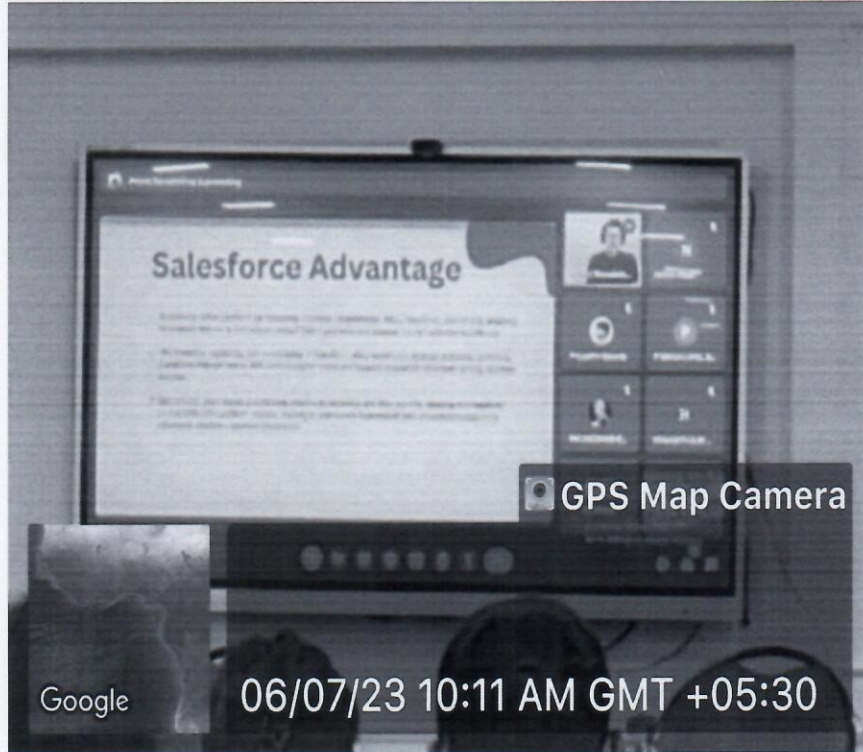
The webinar is organized to the IV and VI semester students of CSE (AIML) department on 06-07-2023 in the NCET Main block seminar hall, Bengaluru. The resource person for the event is Mr. Anand Ramakrishnan, Consulting Leader, Mentor & Guiding, Salesforce. Prof. Vijayakala, Asst. Professor, CSE(AIML) department introduced the chief guest to the students and the session handover to the resource person. Mr. Anand starts his presentation with the history of salesforce and how it create significant role in the global software market. Then, he stressed the importance of salesforce and the tools available to study the salesforce related things parallel along with the curriculum. Finally, he ended his presentation with the various available job roles in the salesforce ecosystem and how to become an expert in salesforce. The session was ended with the vote of thanks by the prof. Vijayakala at 12 noon.

## Outcome

The students gain the importance on salesforce and suitability in the future job market. More than 34 students from VI semester and few students from IV semester are participated and gained knowledge on salesforce.

## Glimpses of the event





Event coordinator: Prof. Vijayakala

*R. Gowd*  
HOD-CSE (AIML)

**HOD, CSE (AIML)**  
Nagarjuna College of Engg & Tech  
Devanahalli, Tq Bengaluru - 562164



# ANAND RAMAKRISHNA

Consulting Leader, Mentor & Guide

## About Me

- Experienced IT consultant with 20+ years in consulting
- Global expertise with work experience in the US, UK, China, Canada, Africa, and India
- Versatile roles: Practice Director, Pre-Sales and Delivery Leader, Solutions Architect, Business Analyst, and Developer
- Salesforce Certified Application Architect with 9 Salesforce Certifications
- Deep expertise in diverse Salesforce offerings
- Highly experienced in mentoring and cultivating talent, grooming individuals for success

## Why This Webinar

In a fiercely competitive job market, pre-final and final-year students must take proactive measures for a distinct advantage.

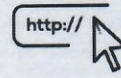
According to a recent study conducted by IDC (International Data Corp), Salesforce and its extensive partner network are projected to generate a staggering 9.3 million (93 lakhs) new job opportunities worldwide by 2026.

To enhance employability, students must acquire skills, gain experience, build connections, and stay updated with industry trends. These proactive steps set them apart in the job market.

With over two decades of consulting expertise, Anand, a seasoned consultant, offers invaluable insights into the world of Salesforce. Students will gain knowledge and tools to embark on their Salesforce journey parallel to their curriculum, gaining a competitive edge for success.

## What we will cover

- Valuable lessons from Anand's 20 years' consulting journey
- An Introduction to Consulting and its diverse offerings
- Significance of CRM, Salesforce, and reasons to learn
- Exploration of the wide range of Salesforce offerings
- Insight into the job roles within the Salesforce ecosystem
- Key takeaways for practical application



**2020-21 Batch - ATTENDANCE**

06/07/2023

Sl no.	USN	Student Name	Signature
1	1NC19CI001	PRAJWAL BASAVARAJ SANAK	
2	1NC20CI001	ABHISHEK K N	
3	1NC20CI002	AKSHAY N	Akshay
4	1NC20CI003	ALICE DAISY ETHIRAJ S	Alice Daisy
5	1NC20CI004	AYMAN FATHIMA	Ayman
6	1NC20CI005	B AZMA SULTHANA	Bzma
7	1NC20CI006	BINDU B	Bindu.
8	1NC20CI007	BUGUDE JITHENDRA VARA PRASAD	B. Jithendra
9	1NC20CI008	D P PRUTHVI KUMAR	D.P.
10	1NC20CI009	DABBARA ROHINI	D. R.
11	1NC20CI010	DARSHAN M C	Darshan
12	1NC20CI011	GANESH REDDY G	
13	1NC20CI012	HURMAAN AHMED	
14	1NC20CI013	KAMMARA VAISHNAVI	K.V.
15	1NC20CI014	KAMSALI VISHWA BRAHMANA ARAVIND KUMAR	K.V.
16	1NC20CI015	KANDE CHARAN	Charan
17	1NC20CI016	KARNATI BHASWANTH	Bhaswath
18	1NC20CI017	KARTHIK P N	
19	1NC20CI018	KARTHIK SHREEVATHSA P	Karthik
20	1NC20CI019	KASA VEDHA SAMHITHA	Vedha
21	1NC20CI020	KURAKULA LEKYA SREE	Lekhya
22	1NC20CI021	L SANDEEP	L. Sandeep
23	1NC20CI022	MANASA J	Manasa
24	1NC20CI023	MANCHALA MADHURI KRISHNA	

25	1NC20CI024	MANU S	
26	1NC20CI025	MIDDI JAYAPAL REDDY	M. Jayal
27	1NC20CI026	NEHA H C	Neel
28	1NC20CI027	PAWAN AJJAR K	Pawan
29	1NC20CI028	PREETHI A	Preethi
30	1NC20CI029	PRIYADITH H N	Priyadith
31	1NC20CI030	RACHANA A	
32	1NC20CI031	RAJAN KUMAR R	
33	1NC20CI032	REVNATH RAJ	
34	1NC20CI033	S TRUPTHI	Trupthe
35	1NC20CI034	SHAIK ATHIYA MUSKAAN	Atthiya
36	1NC20CI036	SHAIK MOHAMMED SARFARAZ KHADER	Sarfraz
37	1NC20CI037	SHAIK SALMAN KHURSHID	Salman
38	1NC20CI038	SOLARAJU MADHUVARDHAN RAJU	
39	1NC20CI039	SRESHTA U	Sreshtha
40	1NC20CI040	SWATHI G	Swathi
41	1NC20CI041	TALARI PAVAN KUMAR	T. Pawan
42	1NC20CI042	TARUN KUMAR	Tarun
43	1NC20CI043	TUSHAR T S	
44	1NC20CI044	U DURGA LOKESH	Udurga
45	1NC20CI045	VARSHINI K S	Varshini.k.s.
46	1NC20CI046	YASHAS C	Yashas.c
47	1NC20CI047	YASHAS V	
48	1NC21CI400	MADNAL SAYYAD ANVAR	